

Instrument Title: SocioCommunicative Style Scale (SCS)
Instrument Author: Richmond, V. P., & McCroskey, J. C.
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In the instructions below we indicate that "Some Person" is the target to whom the observer should respond. This can be replaced by either a person's name or by a description of the person (e.g., 'your supervisor,' "your teacher," "your spouse," "your physician").

INSTRUCTIONS: The questionnaire below lists twenty personality characteristics. Please indicate the degree to which you believe each of these characteristics applies to **(Some Person)** while interacting with others by marking whether you (5) strongly agree that it applies, (4) agree that it applies, (3) are undecided, (2) disagree that it applies, or (1) strongly disagree that it applies. There are no right or wrong answers. Work quickly; record your first impression.

- _____ 1. helpful
- _____ 2. defends own beliefs
- _____ 3. independent
- _____ 4. responsive to others
- _____ 5. forceful
- _____ 6. has strong personality
- _____ 7. sympathetic
- _____ 8. compassionate
- _____ 9. assertive
- _____ 10. sensitive to the needs of others
- _____ 11. dominant
- _____ 12. sincere
- _____ 13. gentle
- _____ 14. willing to take a stand
- _____ 15. warm

- _____ 16. tender
- _____ 17. friendly
- _____ 18. acts as a leader
- _____ 19. aggressive
- _____ 20. competitive

Scoring:

For the assertiveness score, add responses to items 2, 3, 5, 6, 9, 11, 14, 18, and 20.

For the responsiveness score, add responses to items 1, 4, 7, 8, 10, 12, 13, 15, 16, 17.

