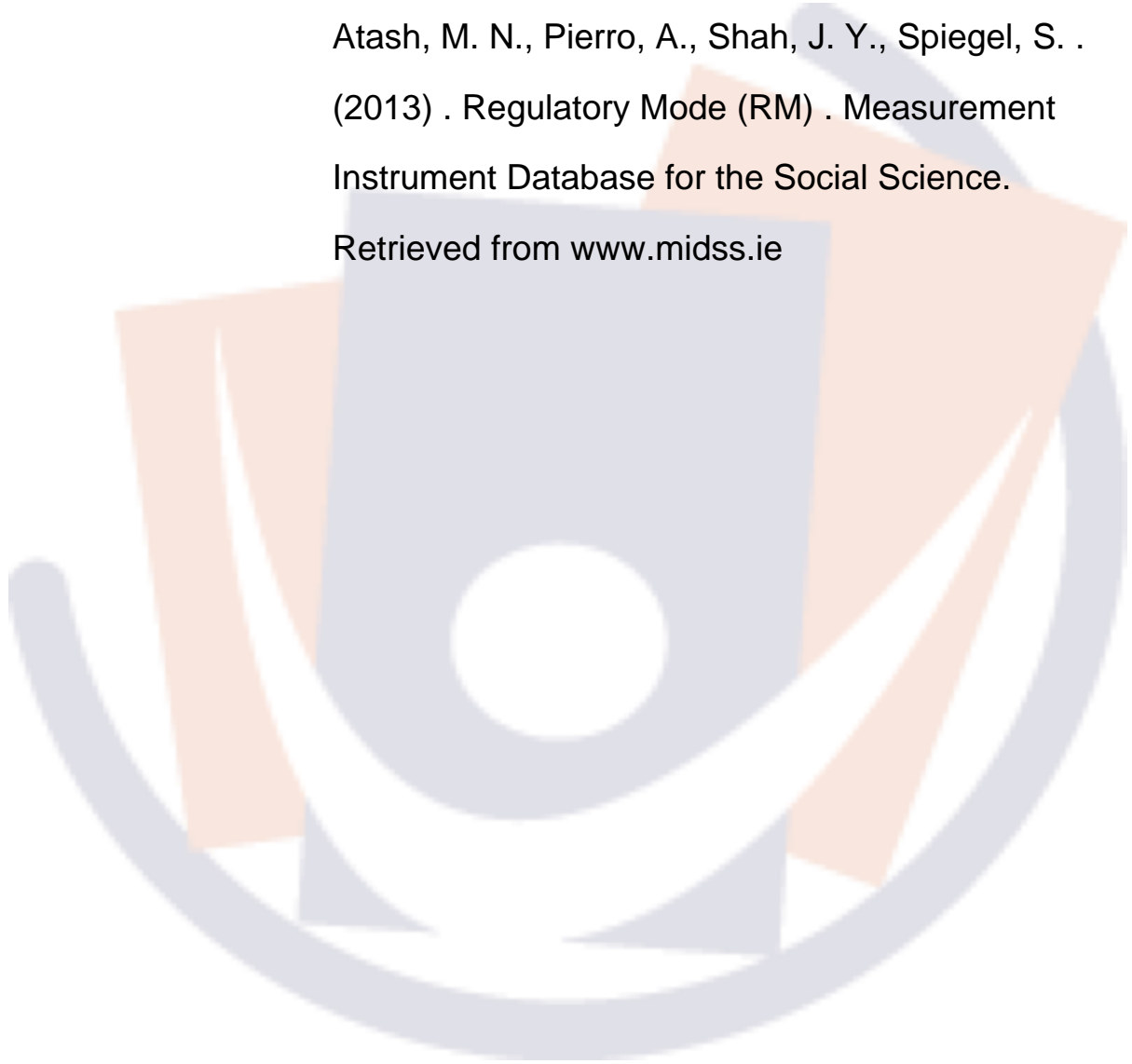


Instrument Title: Regulatory Mode (RM)

Instrument Author: Kruglanski, A. W., Thompson, E. P., Higgins, E. T.,
Atash, M. N., Pierro, A., Shah, J. Y., Spiegel, S.

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Instrument Database for the Social Science.
Retrieved from www.midss.ie



Regulatory Focus Questionnaire:

COMPUTE promote = $(6 - \text{resp}_1) + \text{resp}_3 + \text{resp}_7 + (6 - \text{resp}_9) + \text{resp}_{10} + (6 - \text{resp}_{11})$.
COMPUTE prevent = $(6 - \text{resp}_2) + (6 - \text{resp}_4) + \text{resp}_5 + (6 - \text{resp}_6) + (6 - \text{resp}_8)$.
EXECUTE.

Regulatory Mode:

COMPUTE assess = $((7 - \text{resp}_2) + \text{resp}_6 + \text{resp}_7 + \text{resp}_9 + (7 - \text{resp}_{10}) + \text{resp}_{11} + \text{resp}_{15} + \text{resp}_{19} + \text{resp}_{20} + \text{resp}_{22} + (7 - \text{resp}_{27}) + \text{resp}_{30}) / 12$.
COMPUTE locomote = $(\text{resp}_1 + \text{resp}_3 + \text{resp}_4 + \text{resp}_5 + \text{resp}_8 + (7 - \text{resp}_{13}) + \text{resp}_{16} + \text{resp}_{21} + (7 - \text{resp}_{24}) + \text{resp}_{25} + \text{resp}_{28} + \text{resp}_{29}) / 12$.
COMPUTE lie = $(\text{resp}_{12} + \text{resp}_{14} + \text{resp}_{17} + \text{resp}_{18} + \text{resp}_{23} + \text{resp}_{26}) / 6$.
EXECUTE .