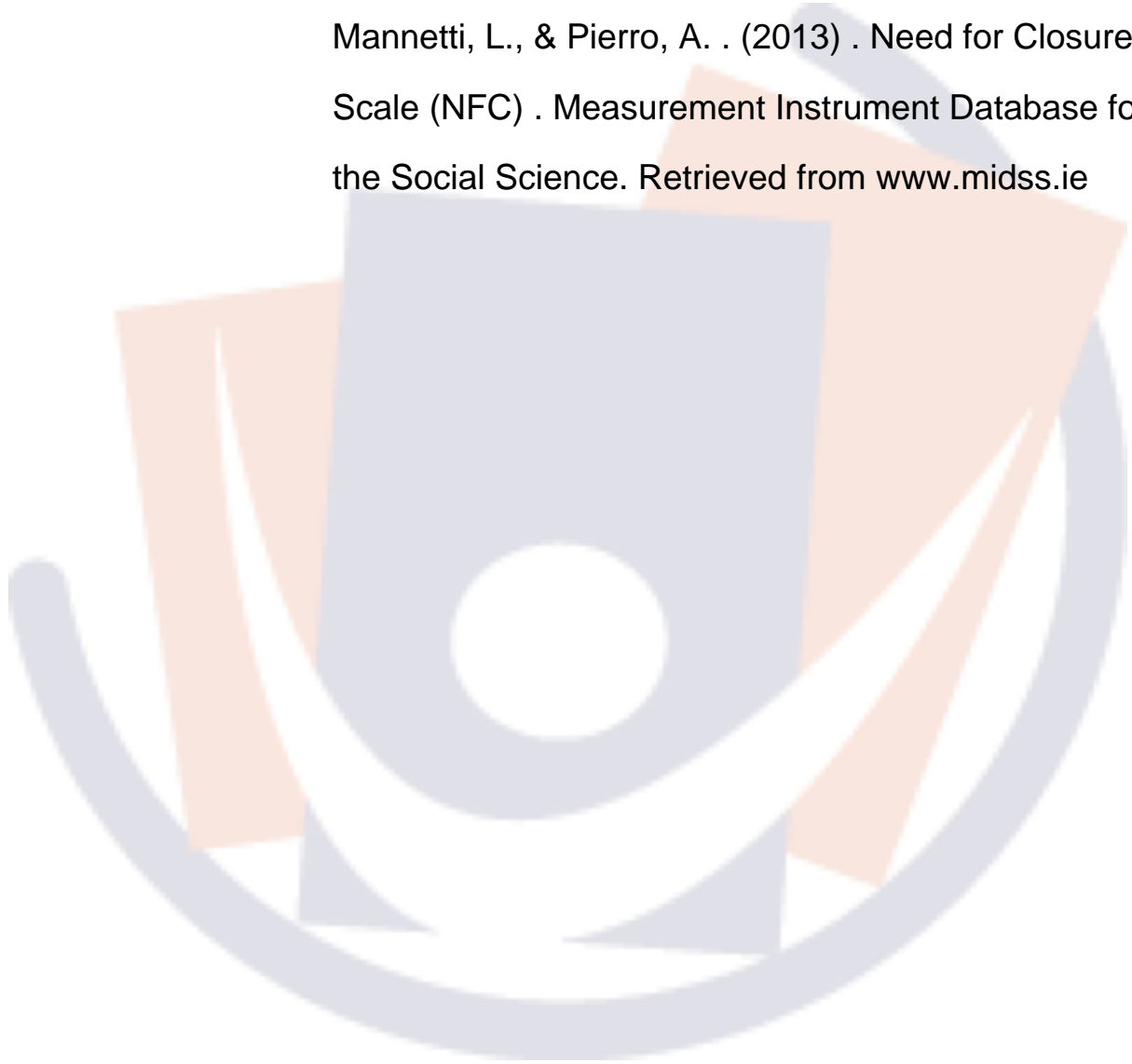


Instrument Title: Need for Closure Scale (NFC)

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## Need for Closure Scale (NFC)

### "Attitude, Belief and Experience Survey"

INSTRUCTIONS: Read each of the following statements and decide how much you agree with each according to your beliefs and experiences. Please respond according to the following scale.

- 1.....strongly disagree
- 2....moderately disagree
- 3.....slightly disagree
- 4.....slightly agree
- 5.....moderately agree
- 6.....strongly agree

1. 1.I think that having clear rules and order at work is essential for success.
2. 2.Even after I've made up my mind about something, I am always eager to consider a different opinion.
3. 3.I don't like situations that are uncertain.
4. 4.I dislike questions which could be answered in many different ways.
5. 5.I like to have friends who are unpredictable.
6. 6.I find that a well ordered life with regular hours suits my temperament.
7. 7.I enjoy the uncertainty of going into a new situation without knowing what might happen.
8. 8.When dining out, I like to go to places where I have been before so that I know what to expect.
9. 9.I feel uncomfortable when I don't understand the reason why an event occurred in my life.
10. 10. I feel irritated when one person disagrees with what everyone else in a group believes.
11. 11.I hate to change my plans at the last minute.
12. 12.I would describe myself as indecisive.
13. 13.When I go shopping, I have difficulty deciding exactly what it is I want.
14. 14.When faced with a problem I usually see the one best solution very quickly
15. 15.When I am confused about an important issue, I feel very upset.
16. 16.I tend to put off making important decisions until the last possible moment.
17. 17.I usually make important decisions quickly and confidently.
18. 18.I have never been late for an appointment or work.
19. 19.I think it is fun to change my plans at the last moment.
20. 20.My personal space is usually messy and disorganized.
21. 21.In most social conflicts, I can easily see which side is right and which is wrong.
22. 22.I have never known someone I did not like.
23. 23.I tend to struggle with most decisions.
24. 24.I believe orderliness and organization are among the most important characteristics of a good student.
25. 25.When considering most conflict situations, I can usually see how both sides could be right.
26. 26.I don't like to be with people who are capable of unexpected actions.

27. 27.I prefer to socialize with familiar friends because I know what to expect from them.
28. 28.I think that I would learn best in a class that lacks clearly stated objectives and requirements.
29. 29.When thinking about a problem, I consider as many different opinions on the issue as possible.
30. 30.I don't like to go into a situation without knowing what I can expect from it.
31. 31.I like to know what people are thinking all the time.
32. 32.I dislike it when a person's statement could mean many different things.
33. 33.It's annoying to listen to someone who cannot seem to make up his or her mind.
34. 34.I find that establishing a consistent routine enables me to enjoy life more.
35. 35.I enjoy having a clear and structured mode of life.
36. 36.I prefer interacting with people whose opinions are very different from my own.
37. 37.I like to have a plan for everything and a place for everything.
38. 38.I feel uncomfortable when someone's meaning or intention is unclear to me.
39. 39.I believe that one should never engage in leisure activities.
40. 40.When trying to solve a problem I often see so many possible options that it's confusing.
41. 41.I always see many possible solutions to problems I face.
42. 42.I'd rather know bad news than stay in a state of uncertainty.
43. 43.I feel that there is no such thing as an honest mistake.
44. 44.I do not usually consult many different options before forming my own view.
45. 45.I dislike unpredictable situations.
46. 46.I have never hurt another person's feelings.
47. 47.I dislike the routine aspects of my work (studies).

1. Reverse-score items 2, 5, 7, 12, 13, 16, 19, 20, 23, 25, 28, 29, 36, 40, 41, and 47.
2. Sum items 18, 22, 39, 43, and 46 to form a lie score.
3. Remove the subject if the lie score is greater than 15.
4. Sum all items except for the above listed lie items to calculate the need for closure score.
5. Use the top and bottom quartiles to determine high and low need for closure subjects.
6. If factors are required, use the following scoring system:
  - Order: 1, 6, 11, 20, 24, 28, 34, 35, 37, 47
  - Predictability: 5, 7, 8, 19, 26, 27, 30, 45
  - Decisiveness: 12, 13, 14, 16, 17, 23, 40

Ambiguity: 3, 9, 15, 21, 31, 32, 33, 38, 42  
Closed Mindedness: 2, 4, 10, 25, 29, 36, 41, 44

